



DrugPak Software Suite Newsletter

Premier Drug and Alcohol Testing Software

December 2005

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We're Here to Help You!

We appreciate that you have chosen DrugPak to manage your substance abuse testing data. This newsletter is an opportunity for us to pass on news, helpful hints, and suggestions. If you ever have any questions or problems, don't hesitate to contact us.

Be sure to regularly check for DrugPak module updates at <http://www.drugpak.com/update> and remember to read the release notes to learn more about the changes.

The following modules have recently been updated:

[SSN Masking Report utility \(12/29/2005\)](#)

[DrugPak Help Documents \(12/21/2005\)](#)

[MRO Management \(10/18/2005\)](#)

DrugPak Classroom Training February 2006

Scanlon Associates is pleased to announce our first Mountain Region DrugPak Classroom Training session. This three day training class will be held on February 15, 16, and 17, 2006 in Denver Colorado at the Hilton Garden Inn Denver Airport.

The DrugPak Training Class is a comprehensive course that includes instruction on the entire DrugPak Software Suite. Receive instruction on topics including:

• 2006: An Exciting Year Ahead

Happy New Year to Everyone!

This year Scanlon Associates will be celebrating our 25th anniversary. In 1981 we started by writing back-office accounting software for small trucking companies. A spin-off of that system created in 1988, DrugPak, has grown to be a much larger part of our business than we ever could have anticipated. We will be retiring the trucking software next year, but among the milestones we will pass this year is the installation of the 1000th DrugPak system. This should happen fairly soon and everyone at SA is excited to hit this mark.

As we turn all of our resources to focus on the development and support of DrugPak, Scanlon Associates will release version 6 in the next few weeks. By the time you read this, "V6" should be well along in the beta test cycle with selected clients. It will mark a major change in the way DrugPak is used by our customers. There are hundreds of improvements in this upgrade, but the major

Main Module

Best practices for data entry.
Customize your settings.
Import participants.
Use filters to work more effectively.
Export lists from DrugPak.
Get the most out of reports.

MRO Management

Learn how data is transferred into DrugPak.

Resolve common translation exceptions.

DP Billing

Set up billing profiles.
Use parent/child billing, homebase subtotals, and site charges.
Customize invoice layout.

DP Informer

Setup communications.
Setup fax and email recipient options.
Customize fax cover page and email messages.
Setup Facts-on-Demand options.

DP Live

Setup user accounts with security rights and restrictions.
Customize your web site.

This classroom session will focus on the new, soon to be released, version 6.

Registration is on a first-come first-served basis and must be completed by Jan 10, 2006 to get the best hotel rates. Attendees are encouraged to bring a laptop/notebook computer because computer workstations will not be provided. Software will be provided for installation. Click on the link below to learn more and then call

one everyone will notice is the creation of one central contact database. It will be easier than ever to administer the way information is sent to and accessed by your clients.

In Version 6, DP Informer will have expanded capabilities to permit any DrugPak report to be faxed or e-mailed to any homebase, collection site, client contact, billing contact, etc. The DP Billing module will have expanded capabilities to automatically calculate invoices not only based on results information, but also on other collection and company parameters, too.

There are many "behind the scenes" improvements that will be implemented as well. A new "intelligent" database has been designed to help prevent mistakes today and to lay the foundation for new features in the future. You are going to see many more innovations in DrugPak--all in response to your requests--as we expect to have V6 rolled out to everyone by the end of the first quarter.

Other events scheduled for this year will include our first Rocky Mountain area training. This class will feature Version 6 and will be held in Denver in mid-February (see the related article). Of course we will be at industry conferences and events throughout the year to thank our clients and friends as well as to show more businesses how they can optimize their operations using DrugPak.

DrugPak has become the number one modular solution for the drug testing industry because of support from loyal customers like you and this loyalty is appreciated by all of us at Scanlon Associates. We will be working hard all year to continue to earn your trust and express our appreciation for your continued support.

Thanks from all of us at Scanlon Associates and please accept our sincere wishes that you have a happy and prosperous New Year!

• **DrugPak Keeps On Growing**

Scanlon Associates would like to extend a warm welcome to everyone who has started to use DrugPak in the last few months. Scanlon Associates has now placed over 975 DrugPak systems in hospitals, clinics, labs, MRO/TPA offices, and private companies.

Some of the newest DrugPak clients include:

Trust in Us, LLC, Anoka, MN
Straub Doctors on Call, Honolulu, HI
Kansas Drug Testing, Topeka, KS
West Hollywood Urgent Care, Beverly Hills, CA
McClatchy Medical Center, Olive Branch, MS
LCT Transportation Service, Okahumpka, FL

(800)321-7826 x202
(866.293.2495 from Canada)
to register.

[Visit the DrugPak Training
web page at DrugPak.com](http://DrugPak.com)

Analabs, Inc., Crab Orchard, WV
National Occupational Health, Tulsa, OK
Drug Testing Services of Fremont, Riverton, WY
Jeri L Ellis MD, MPH PC MRO, Oklahoma City, OK
Sound Service Bureau, Kent, WA
Drug Free Work Force, Miami, FL
OccMed First, Long Beach, CA
DCH Center for Occupational Health, Tuscaloosa, AL
Beaumont West Medical, Beaumont, TX
Labette County Medical Center, Parsons, KS
Assured Lab Works, Winnepeg, MB Canada
Safety Works, Myrtle Beach, SC
Chase Staffing, Atlanta, GA
Biotest Review, Lodi, CA
Optimal Chemical, Kuala Lumpur, Malaysia
Modern Assistance Programs Inc., Quincy, MA
U-Drive Safe, Coatesville, PA
Ogeechee Technical College, Statesboro, GA
MRO Response, Santa Rosa, CA
Centra Care, Orlando, FL
Workforce Consultants, Natchez, MS
River Valley Occupational Health, Russellville, AR
AlphaGenetic Testing Services, Kingsport, TN
Technology Two Inc., Dodge City, KS
Millennium Compliance Services, Dorchester, ON Canada
Occu-Health, Dallas, PA
Drug Testing Services of Natrona, Casper, WY
Occupational Health Network, Rapid City, SD
Medical Compliance Services, Inc., Cowden, IL
Accudiagnosics, Lexington, KY
Consolidated Labs, Las Vegas, NV
Pratt & Whitney Engine Services, Inc., Bridgeport, WV
DeKalb Occ Health Center, Fort Payne, AL
Occupational Safety On Site, Rochester, NY

Again, we want to extend a warm welcome to these and our many other new clients. The growth of DrugPak benefits all of us through more features in the software, more frequent classroom sessions, and a stronger voice in the industry. There is strength in numbers!

- **January Webinars**

**DOT MIS Form
Three sessions for
this important
topic!**

Learn how to best prepare and generate the DOT MIS Form directly from DrugPak. Understand how participant records, random selections, and result records combine to produce the MIS report. This helps ensure accurate numbers and printing. Grouping options



can get your reports generated quickly. This is critically important for accurately reporting client year-end results.

DOT MIS Form - 60 minutes - \$59

(Support Plan members receive an automatic \$10 discount!)

Wednesday Jan 4th 1:00 PM Eastern Time*

Tuesday Jan 10th 11:00 AM Eastern Time*

Thursday Jan 12th 11:00 AM Eastern Time*

Contact Scanlon Associates today to make your advance reservations. Call (800) 321-7826 x202.

Attendees are welcome to have one computer connected to the on-line portion and one phone connection to the conference call, but have as many people view and listen in your office as you wish. Advance payment is necessary to reserve your place and includes the cost of the web connection and the toll-free conference call.

***Please note: all times for webinars are Eastern.**

Adjust for your location accordingly!

[Our webinar schedule is now projected several weeks in advance. Click here to learn more!](#)

support@drugpak.com
<http://www.drugpak.com>

(800) 321-7826 U.S.
(866) 293-2495 Canada

- **Think About It**

"Man was made at the end of the week's work when God was tired."

--Mark Twain 1835-1910, American Humorist, Writer

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